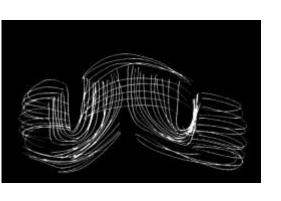
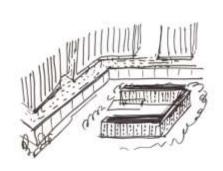
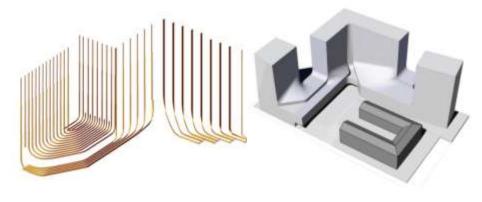


#### LANDMARK DEVELOPMENT



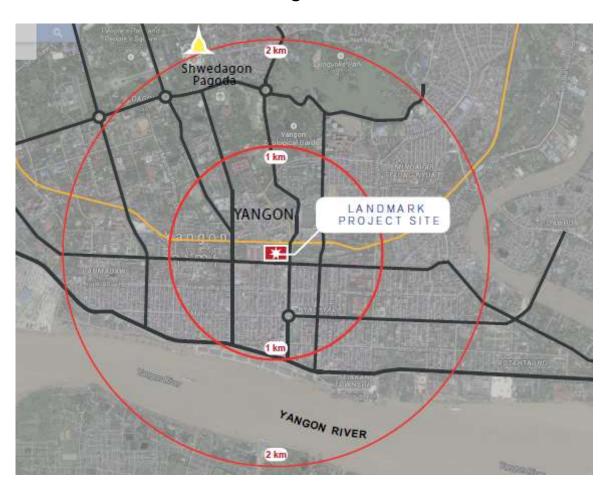






#### Location

Prestigious site in the heart of the CBD, commercial epicentre of Yangon





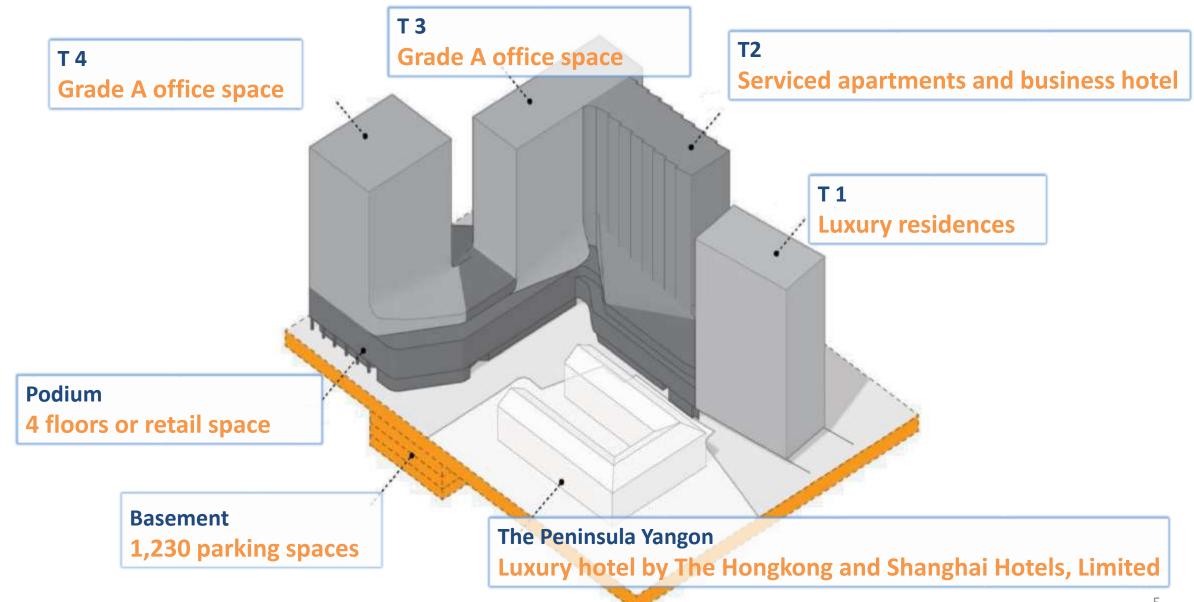
## **Current Site Condition**



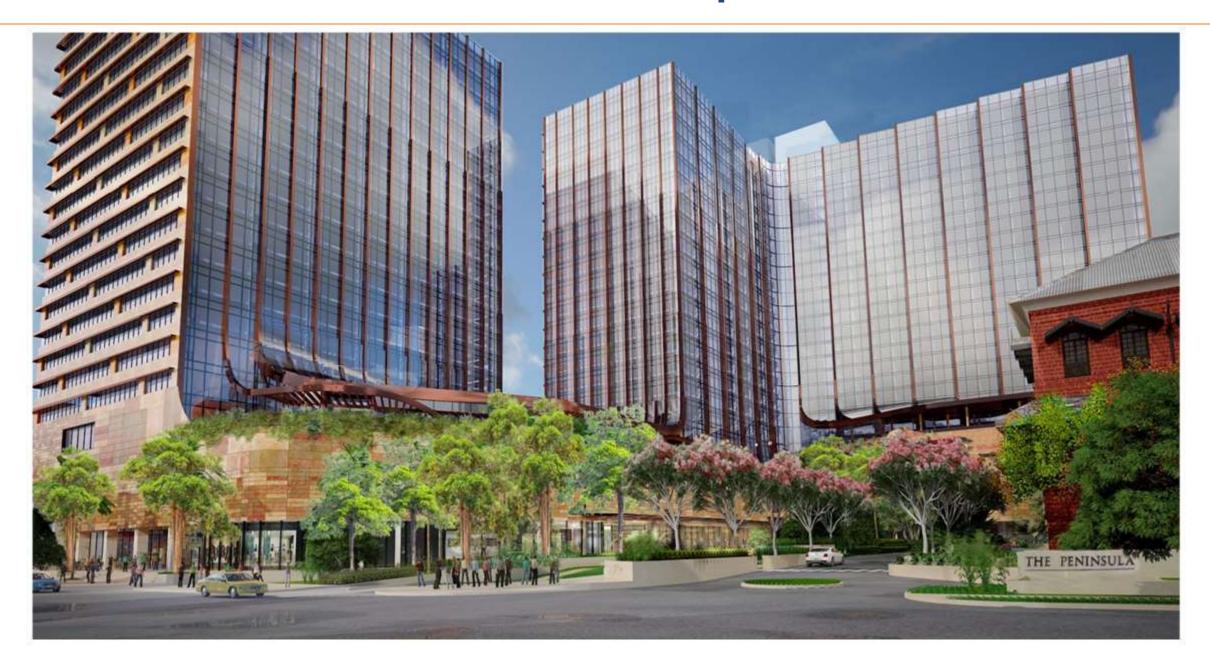
# **The Future Landmark Development**



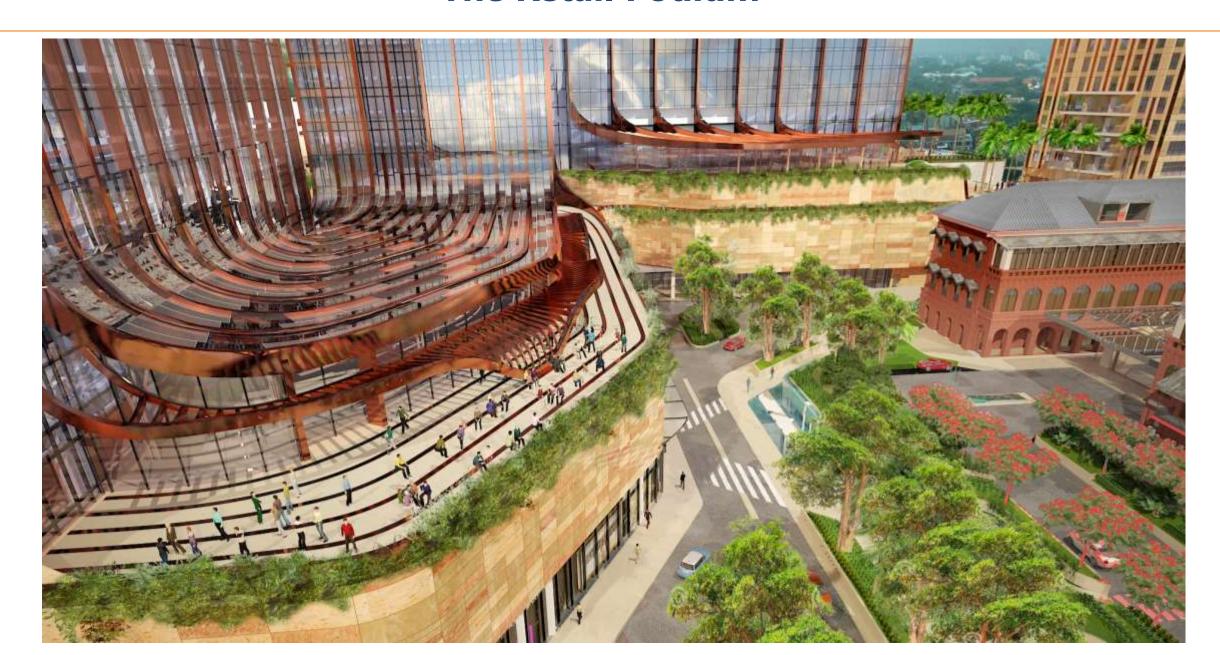
### **Design Plan**



# **Grade A Office Space**



#### **The Retail Podium**



# **Project Gross Floor Area**

Use	2014	2016*	increase
Peninsula Yangon Hotel	151,264	151,264	-
Luxury Residence	390,310	426,315	9%
Serviced Apartments & Business Hotel	445,862	547,979	23%
Office	731,956	903,651	23%
Retail Podium	404,701	410,051	1%
Total Gross Floor Area	2,124,093	2,439,260	15%

<sup>\*2016</sup> figure based on 1st March area schedule

# **Project Timeline**

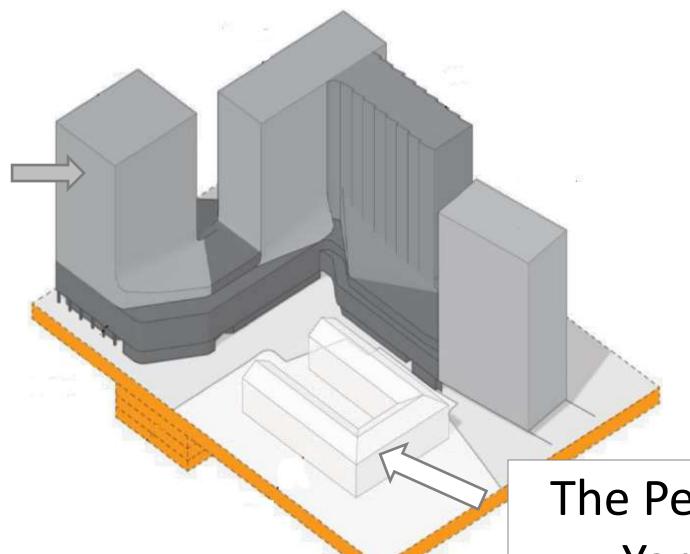


Items	Milestones	Status/Target Date
1	Master Lease with agreed commercial terms and timeline	Signed
2	Two new master leases for the Mixed-Use Development and The Peninsula Yangon	Signed 23 July 2016
3	Works on The Peninsula Yangon	Commenced
4	Approval of incorporation of foreign JV company & Major works for the Mixed-Use Development	By End 2016
5	Draw down on debt facilities	Soon thereafter item 4
6	Pre-sales of apartment units	April 2017 onwards
7	Project completion	End of 2020

#### **Landmark Development**



Mixed-Use Development



The Peninsula Yangon

#### **Our Partners for Mixed-Use Development**



<sup>&</sup>lt;sup>1</sup>Mitsubishi Corporation and Mitsubishi Estate (together, the "Mitsubishi Companies") will establish a joint venture with preferred equity investment from Japan Overseas Infrastructure Investment Corporation for Transport & Urban Development (JOIN). JOIN is the first and only government-private sponsored fund in Japan that specialises in overseas infrastructure investment (source: <a href="http://www.join-future.co.jp">http://www.join-future.co.jp</a>)

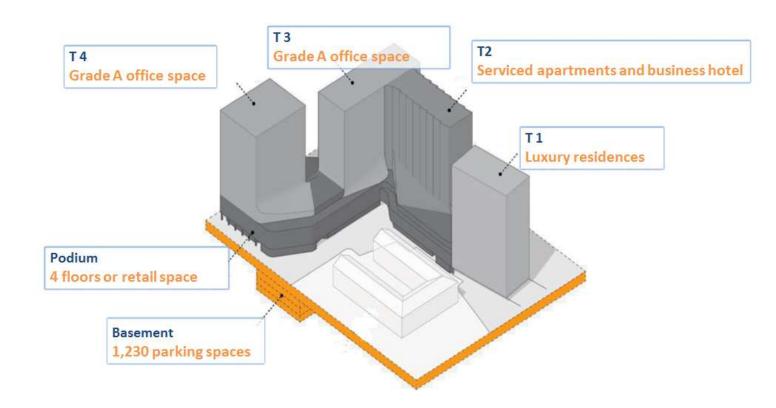
#### **Project Cost and Proposed Financing Plan**

# Total Development Cost for Mixed-use Development: US\$660 million

consisting of land cost and other development costs including construction, consultants, overheads and contingencies

#### **Sources of Funding:**

- (i) Debt facilities of up to US\$135 million
- (ii) A total equity contributing from the partners of between US\$349 million and US\$400 million



# Financing Plan



#### Summary of Yoma Strategic's cash contributions to the Landmark development:

	Figures in US\$ millions	Comments	
Mixed-Use Development	\$92 - \$117	Company's net cash contribution for the development after taking into consideration the Company's 80%-interest in the land value	
The Peninsula Yangon	\$38		
Total	\$128 - \$156	<ul> <li>Investment to date US\$24 million</li> </ul>	
		<ul> <li>No significant cash contribution for next 12 to 18 months amounting to between US\$11 million and US\$15 million</li> </ul>	
		Cash contribution will be fund from:	
		- Sale of Non Core Assets	
		- Debt Facilities	
		- Internal Resources	



## **QUESTIONS & ANSWERS**