



### Plantation Resources Pte Ltd A World Class Plantation Company in the Making



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### **Details of PRPL Acquisition**

**Rationale for Acquisition** 

**Proforma Financial Effects** 

**Questions & Answers** 



### About Yoma Strategic Holdings Ltd. (YSH)

Emerging Market Play	YSH is a leading property group in Myanmar.
Diversified Business Portfolio	Its range of businesses include property development, construction and piling services, and project management and design services in Myanmar
Affiliate of SPA Group	It is an affiliate of the Serge Pun & Associates Group (SPA Group) which has various other businesses including financial services, manufacturing, services, trading and distribution, agriculture, management
Target to become a MNC	We aim to become a multinational corporation with strategic businesses beyond the real estate sector and in more than one market
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### Details of Proposed PRPL Acquisition



### **Acquisition Details**

#### **Proposed Acquisition**

- On 22 Feb 2007, YSH entered into PRPL Sale and Purchase Agreement to acquire from Serge Pun 52.86% of the issued and paid up capital of Plantation Resources Pte Ltd ("PRPL")
- PRPL Purchase Consideration of **\$\$5.87 million** to be satisfied in full by the allotment and issue of PRPL Consideration Shares at \$\$0.378 a share.





### **About PRPL**

#### Plantation Resources Pte Ltd ("PRPL")

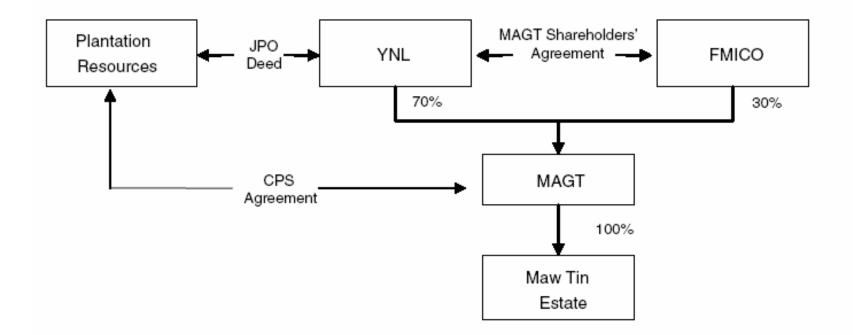
- Incorporated in Singapore
- Principal business activities are plantation development and investment in the supply of agricultural crops and produce
- Appointed via a JPO (Joint Planting and Operation) Deed, as operator to exclusively manage, plant and sell the produce of 100,000 acre plot of land in Ayerwaddy Division of Myanmar ("Maw Tin Estate"), owned by Myanmar Agri-Tech Ltd ("MAGT")







### **About PRPL & MAGT**



**MAGT** is a joint venture company formed 1 Feb 2006 with **YNL** and **FMICO**.

- YNL refers to Yangon Nominees Limited, a company incorporated in Myanmar.
- FMICO refers to First Myanmar Investment Company Limited, a public company incorporated in Myanmar



### **A World Class Plantation in the Making**

#### **Maw Tin Estate**





### **Views from Maw Tin Estate**





### **Nursery Programme to Enhance Yield**

#### Jatropha Curcas Nursery at Bago

• Bago Nursery, 98 acres of land for collaboration with Government Research Institute to test seeds from Africa, South American, India, Thailand and etc.





### **Views of the Nursery**





### Land Clearing, Terracing & Planting





### About PRPL's JPO Deed

- Under the JPO Deed, PRPL will exclusively management, oversee, market and sell the produce for MAGT, including sourcing for all necessary funding requirements.
- In return, PRPL will receive fees amounting to 70% of the net profit after tax of MAGT and 70% of the economic interest of MAGT's plantation estates including Maw Tin Estate.





### About PRPL's CPS Agreement

- CPS Agreement refers to "Crop and Produce Supply Agreement", dated 25 July 2007 between PRPL and MAGT.
- MAGT agrees to supply 70% of the produce to PRPL. PRPL is under **no obligation** to purchase any minimum quantity of the produce from MAGT. The supply of produce from MAGT is nonexclusive













## Rationale of **PRPL Acquisition**



### **Rationale For Acquisition**

- Exploring opportunities outside real estate sector
- Create a broader and more balanced revenue stream
- Taking strategic stakes in projects that might yield strong recurring revenue

### Why Jatropha Curcas & Biodiesel?

- Global momentum for bio-fuel will create long term demand
- Alternative feedstock for bio-diesel that <u>does not</u> compete with food crop
- Myanmar's climate, soil condition and government commitment ideal for cultivation of Jatropha Curcas

### **EU and USA Sets Targets for Bio-Fuel Blending**

#### What is **Bio-Fuel?**

• Bio-fuel is any fuel that derives from biomass — it could be oils from plants, manure from cows, wood from trees and so on. It is a renewable energy source, unlike other natural resources such as petroleum, coal and nuclear fuels

• Burning bio-fuels <u>does not</u> <u>result in a net increase of</u> <u>carbon dioxide</u>. Hence, it is seen by many as a way to reduce CO2

#### **Imposing Bio-Fuel Quota**

Biofuels

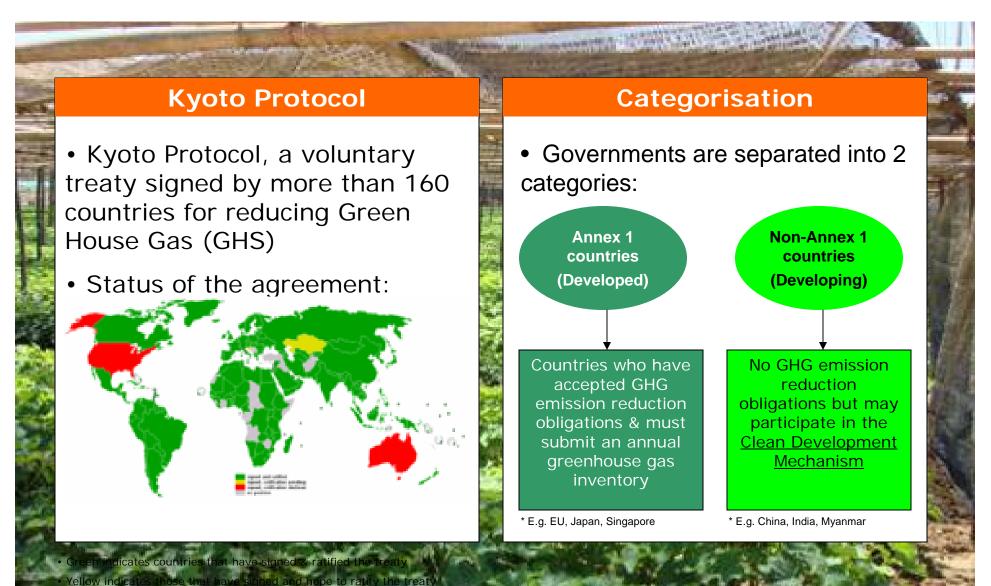
**Bio diesel** + Diesel Ethanol + Gasoline

European Union (EU) issued directive 2003/30 setting targets for transport fuels:
minimum 2% by 2005
5.75% by 2010

• USA – "20 in 10" Goal

- Mandatory fuels standard to require **35 billion gallons of renewable fuels in 2017** 

### **Kyoto Protocol & Demand for Biofuel**



Australia & U.S have signed the treaty but refused to ratify it.

### When Global Diesel Consumption shifts...

What if only 1% of global diesel consumption shifts to edible oils? The impact can be profound...The net impact is very powerful and shows that a total **1% switch from diesel consumption will result in a 19% increase** in palm oil demand.

> -13 October 2006, Asia Plantation Report, BNP Paribas "Be prepared for the next wave!"



### **Biodiesel – A Fast-Growing Sector...Globally**

Bio-era ,,, estimates that the global biodiesel market will maintain a 30% CAGR in production between 2005 and 2010.

Eurostat and European Union Directorate General Energy estimate that... the EU's biodiesel consumption will increase dramatically from 3.8 mn tons in 2006 to 11.5 mn tons in 2011, reflecting a CAGR of 24.75%.

> -30 August 2006, Credit Suisse Research, "Biofuel Sector – Global comparisons of a fast-growing sector"

### Jatropha Curcas... a promising source for biodiesel

#### Figure 135: Promising sources for biodiesel

Oilseed	Seed harvesting	Gestation period (Yr)	Productive life (Yr) Er	nployment days/ha
Jatropha curcas	Sept – Dec, Mar -Apr	<1	50	250
Pangamia pinnata	Throughout the year	3-10	100	125
Jojoba	June - Aug	5-7	>100	n.a.
Madhuca indica	Aug - Sept	n.a.	n.a.	120
Azadaricta indica	June - Aug	5-6	>50	60
Simarouba	April - May	4-6	n.a.	n.a.
Sorea robuta	May - July	25-30	100	80
Kusim	June - July	n.a.	n.a.	80

Source: D1 Oils plc, Credit Suisse research

30 August 2006, Credit Suisse Research, "Biofuel Sector – Global comparisons of a fast-growing sector"



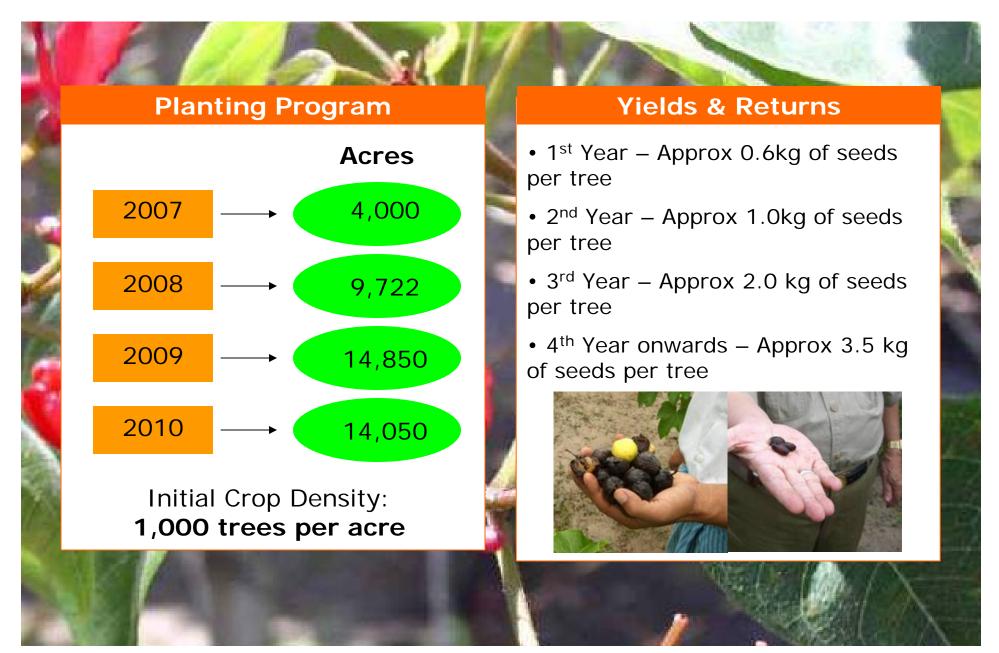




### Jatropha Curcas Our Planting Programme & Yield



### **Plantation Program**



### Peer Comparison

JC vs Oil Palm					
	Jatropha Curcas	Oil Palm			
Plants per acre	1,012	55			
Seeds per acre	3.0 tons	8.1tons			
Yield per plant	33%	22%			
Avrge Crude Jatropha Oil produced per acre	1.0 tons	1.8 tons			
Fruiting years	49 years	20 years			
Total tonnage of crude over lifespan	120 tonnes (approx)	170 tonnes (approx)			

### **Price and Cost**

1 Land	
Crude Jatropha Oil	Crude Jatropha Oil
Price & Yield	Cost of Goods Sold
<ul> <li>Price per CJO USD400 – 500</li> <li>Yield per acre ranges from 0.8 tonnes to 1.2 tonnes</li> </ul>	<ul> <li>COGS estimated – USD116 per acre</li> <li>Comprises labour, depreciation of land, seeds, nursery &amp; so on</li> </ul>
	No A

# Independent Valuation by Robert Khan & co

#### **Key Assumptions**

- Clear legal title / grant without encumbrances for 30 years
- 100,000 acres (Maw Tin) 100% plantable
- right to cultivate land or utilise land and/or benefits arising is marketable and transferable, shall be approved by relevant authorities without onerous conditions

#### Method & Discount Rates

- Method : Investment (Discounted Cash Flow) Method of Valuation
- Discount Rate of 25% and 40% for the first 15 years and second 15 years respectively

### Purchase Consideration over Net Asset Value

#### **Purchase Consideration over Net Asset Value**

- PRPL Purchase Consideration : **\$\$5.87 million**
- Net assets value of PRPL Sales of Share : \$\$5.51 million
- Total net assets value of PRPL: S\$10.42 million\*
- \* **Does not** take into account the valuation of PRPL's 70% economic interest in the Maw Tin Estate



#### **Market Value**

Taking into account Market Value of the Maw Tin Estate

- PRPL's revalued operating rights to 70% of economic interest in Maw Tin Estate: US\$20.86 million or S\$31.72 million.
- Purchase consideration of S\$5.87 million would be a 67.3% discount to the *revalued net asset value of PRPL Sales Shares*



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### **Proforma Financial Effect**

	Before the Proposed PRPL Acquisition	After the Proposed PRPL Acquisition
Share capital as at 31 Mar 2007		
Issued and paid up share capital (S\$'000)	104,359	110,292
No of Shares ('000)	425,817	441,347
NTA as at 31 Mar 2007		
NTA (S\$'000)	90,201	92.535*
NTA per Share (cents)	21.2	21.0

\* After including minority interest's 47.14% share of PRPL's audited net assets as at 31 March 2007 amounting to approximately S\$5.114 million, deducting PRPL's intangible asset of approximately S\$8.513 million and deducting goodwill arising upon consolidation of approximately S\$0.137 million.







### **Questions and Answers**



### **Position of Myanmar**

#### Going the Green Way (04 Jan 2007)



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Benefits of biodies

'Myanmar is in the midst of a three year plan to grow the physic nut for oil to replace petrodiesel and reduce reliance on fuel imports'



#### **Corporate Support**

#### **Big Businesses Go Green** (ST, 03 Feb 2007)

## Big businesses go green

They encourage use of renewable energy; pledge to cut carbon output

PARIS

SOME of the very corpora- tices (becoming) increasingly tions once vilified by envi-urgent," he said in unveiling ronmentalists are choosing to go green. In one initiative, day

Wal-Mart Stores chief executive Lee Scott unveiled a customers shop in Wal-Mart plan challenging employees, stores in 14 countries and suppliers and customers to remove non-renewable ener- one of the few that are able lion) in electrical costs over gy from their lives.

every corporation to be global energy consumption. more sustainable," Mr Scott,

including food giant Cadbury Schweppes, consumer products maker Unilever zero wade. and energy group BP.

"Whether it's the world's the launch of "Global Innorapidly growing population or the worsening of global vation Projects" aimed at finding ways to encourage suppliers, employees and cus-tomers to take non-renewawarming, we see the need for sustainable business pracble energy off shelves and out of people's lives. As an example, he said if a "Sustainability 360" environmental plan on Thurs-Wal-Mart succeeded in its

goal to sell 100 million compuct fluorescent light bulbs by the end of this year, it Every week, 176 million would have saved consumers US\$3 billion (S\$4.6 bilthe company is considered the life of the bulhs - a feat to flex their corporate mus-"It is the responsibility of cle to make direct changes to equal to taking 700,000 cars off the roads.

In Britain, Wal-Mart's As-The first stage of who leads the world's big-gest retailer, told an audi-year set the agenda for big mst grocer, has pledged to cut panies join this effort, the el on Climate Change.

ence of leaders of many of businesses by announcing a its food packaging by 25 per Europe's biggest businesses, goal of one day using only re- cent by the end of next year. newable energy and creating Mr Scott said Wal-Mart was moving into the sustains-On Thursday, Mr Scott bility business after developing research into LEDs - enwent further to announce ergy-saving light-emitting diodes used to light grocers' freezers.

In another high-profile pledge, nearly a dozen multinationals promised on Thursday to reduce by 10 million tonnes annually their collective output of CO2 - the main cause of global warm-ing - the World Wildlife

Fund (WWF) announced. Sony, Nike, Polaroid, building materials giant Lafarge and several other top multinationals have said they will fulfil their carbon pledge by no later than

2010

Kyoto targets for the industrialized world would be reached," said a joint statemeat by the firms, dubbed "Climate Savers" by the WWF.

The Kyoto Protocol, due to expire in 2012, is the only international treaty that sets targets for limiting the fossil fuel pollution that causes the greenhouse effect. The treaty has been crip-

pled since it was abandoned in 2001 by the United States, which accounts for nearly a quarter of the world's carbon emissions. The corporate commit-

ment to help save the planet comes smid a flurry of business and government initia-tives to slow global warm-ing, and was timed to coincide with the release yesterday of a major report by the

UN Intergovernmental Pan-

In addition to the collec- has now pledged to remove tive pledge, each corpora-tion issued a separate statement on Thursday detailing the steps it would take to

shrink its CO2 emissions. French company Lafarge wowed to reduce by 20 per cent its worldwide net emissions of CO2 per tonne of concrete manufactured, as compared with 1990s levels. "In the long run, we believe that all necessary action should be taken to cap the global average temperature increase to a maximum of 2 deg C," the company said, citing the target set by the European Union for the end of this century, using

pre-industrial levels as a benchmark. Nike, which already said it would cut its CO2 output pers large Nike-owned facilities,

greenhouse gas emissions from all its products.

Some firms targeted reductions is vehicle exhaust, with US-based Johnson and Johnson saying it would trim fleet emissions by 30 per cent per mile (1.7km) drives as compared with 2003 lev-

Among the companies that joined the pledge were forest-products giant The Collins Company; major lo-gistics and delivery company Sagawa Express; pharmaceu tical firm Novo Nordisk; food processing and packag-ing company Tetra Pak; Xanterra, which ruta parks in the US and owns restaurants and lodges; and Catalyst, the leading manufacturer of mechanical printing pa-

from business travel and ASSOCIATED PRESS, AGINCE large Nike-counted facilities, FRANCE-PRESSE, REUTINS

"Corporations like Wal-Mart & Nike encourage use of renewable energy; pledge to cut carbon output"

