

Yoma Strategic Holdings Ltd.

Shareholders' Briefing at Annual General Meeting 29 July 2010



# **Important Notice**

This presentation contains forward-looking statements which can be identified by the context of the statement and generally arise when the Company is discussing its beliefs, estimates or expectations. Such statements may include comments on industry, business or market trends, projections, forecasts, and plans and objectives of management for future operations and operating and financial performance, as well as any related assumptions. Readers of this presentation should understand that these statements are not historical facts or guarantees of future performance but instead represent only the Company's belief at the time the statements were made regarding future events, which are subject to significant risks, uncertainties and other factors, many of which are outside of the Company's control. Actual results and outcomes may differ materially from what is expressed or implied in such forward-looking statements. The Company cautions readers not to place undue reliance on any forward-looking statements included in this presentation, which speak only as of the date made; and should any of the events anticipated by the forward-looking statements transpire or occur, the Company makes no assurances on what benefits, if any, the Company will derive therefrom.

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## **Contents**

- About Yoma Strategic Holdings Ltd.
- Real Estate in Myanmar
- **Real Estate in China**
- Agriculture in Myanmar
- Automobile Distribution in Myanmar
- Construction Services in Myanmar
- **Construction Services in Singapore**
- Financial Highlights
- **Strategic Review**
- **Financial Highlights**



**About Yoma Strategic Holdings Ltd.** 



# **About Yoma Strategic Holdings Ltd.**

**Emerging Market Play** 

YSH is a leading business corporation with interests & activities in Myanmar & PRC

Diversified
Business
Portfolio

Its range of businesses include agriculture, property development, construction and piling services, and project management and design services in Myanmar & PRC

Affiliate of SPA Group

It is an affiliate of the Serge Pun & Associates Group (SPA Group) which has various other businesses including financial services, manufacturing, services, trading and distribution, agriculture, management consultancy, and IT.

Target to become a MNC

We aim to become a multinational corporation with a diversified portfolio of businesses in numerous countries across the Asia Pacific







# Real Estate in Myanmar

### **FMI City** — Orchid Gardens Homes

- Last subdivision of FMI City Phase II of development
- 19 bungalows to be offered for sale in next quarter

#### **Pun Hlaing Golf Estate (PHGE)**

- Construction of Yangon International School (YIS) by SPA Group and JV partner
  - First stage of YIS comprising pre-school kindergarten classes commence in August 2010
  - Commence Grades 1-3 classes in 2011
  - Completion of YIS in 2015 a full fledged accredited international school offering education for Grades 1 – 12
- Enhances attractiveness of PHGE as premier residential neighbourhood



Orchid Garden bungalow in FMI City

# **Real Estate in Myanmar**

## **Ivory Court Residences**

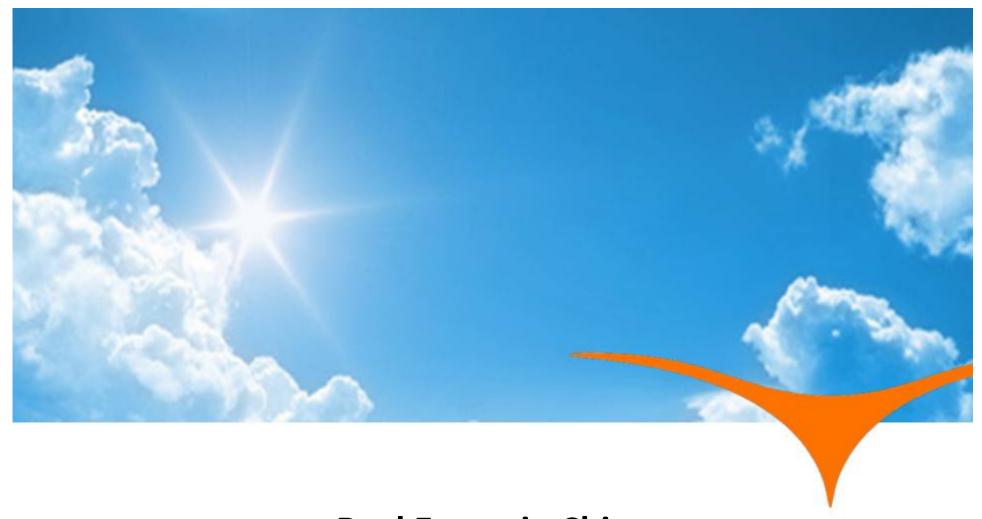
- Development within existing PHGE
- Construction of 5 units substantially completed and offered for sale

#### **Evergreen Condominiums**

- Self-contained low rise condominium development
- 2 blocks fully sold
- Planned development for another block underway



World-class bungalow at Pun Hlaing Golf Estate





#### **Grand Central International Lifestyle Centre**

- Official opening in January this year
- Leasing approx. 90% of first two floors remaining third floor is now open for lease
- Anchor Tenants Woori Bank & An Sheng (Dalian DDA's largest supermarket chain)



Exterior of Grand Central Lifestyle International Centre

#### **The Shama Luxe Serviced Apartments**

- Received rave reviews from customers and industry players occupation commenced last September
- Enjoyed a high occupancy rate of approx. 70%
- Clientele include foreign corporations i.e. Intel, Volkswagon, Toshiba, Applied Materials, Woori Bank



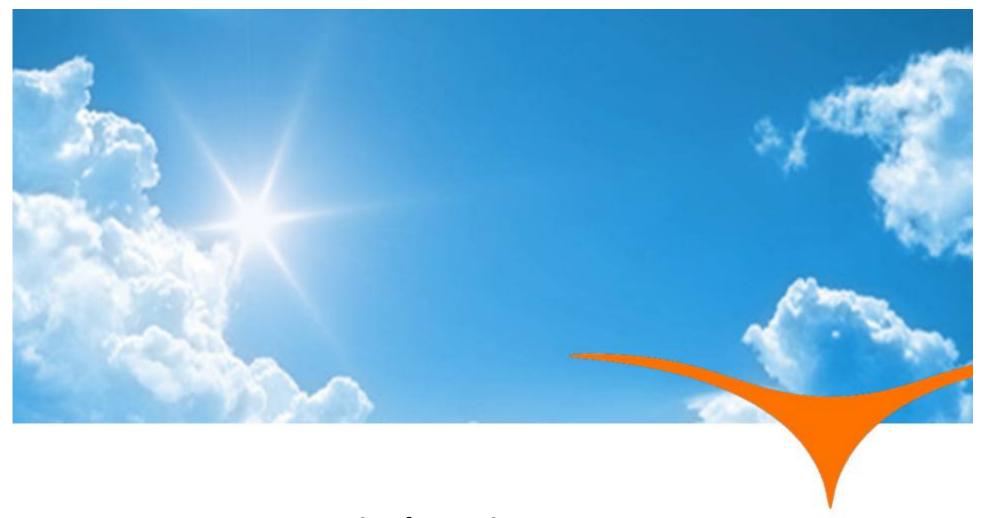
Exquisite interior of the living area within the Shama Luxe serviced apartments

#### Yoma IFC

- Tenants include Hines, Sumitomo Electric, Secom, property developer Dalian Gold Coast Enterprises, KLA -Tencor (a reputable US firm and a key supplier to Intel) and Dalian China Resources Chemicals Co. Ltd, subsidiary of China Resources
- Current occupancy rate approx. 30%
- Anticipated take-up rate will improve in line with recovery of general economic climate



Yoma IFC Tower



**Agriculture in Myanmar** 

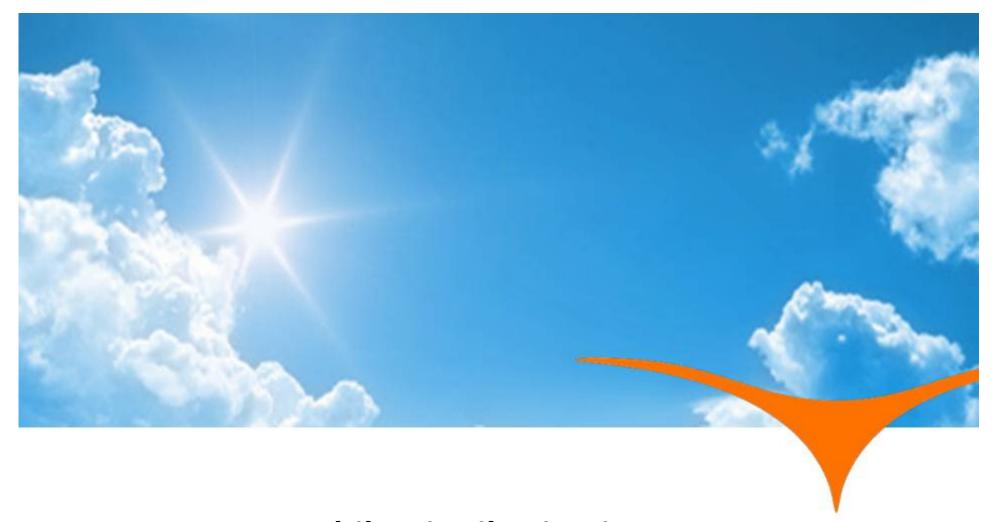


# **Agriculture in Myanmar**

- Sharp drop in crude oil prices made cost of biodiesel significantly higher
- However witnessing marked improvement in demand for JCO and Jatropha seeds
- Plans to carry out Jatropha Curcas cultivation remain firm
- Planting of cash crops such as pigeon pea, ginger, pepper and rice to generate cashflow to support operations at the plantation and fully utilise land and human resources



Cultivation at Maw Tin Estate



**Automobile Distribution in Myanmar** 



# **Automobile Distribution in Myanmar**

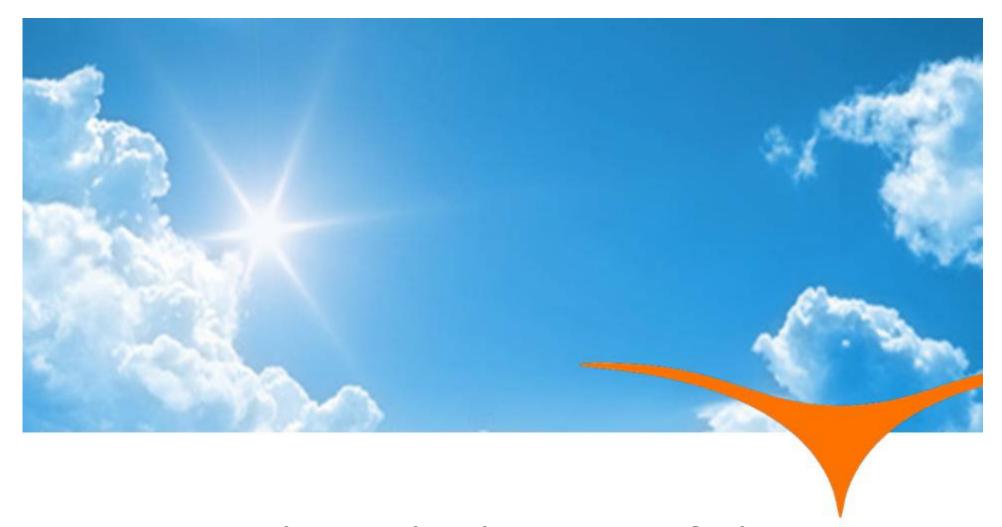
- Entered into conditional tripartite strategic cooperation agreement to establish and develop the sales and distribution of Dongfeng light trucks in Myanmar
- To set up JV with SPA Group to tap on their expertise and existing network and sales channels in the Myanmar automobile market
- Aim to set up an assembly plant in Myanmar







Dongfeng light trucks



**Construction Services in Myanmar & Singapore** 

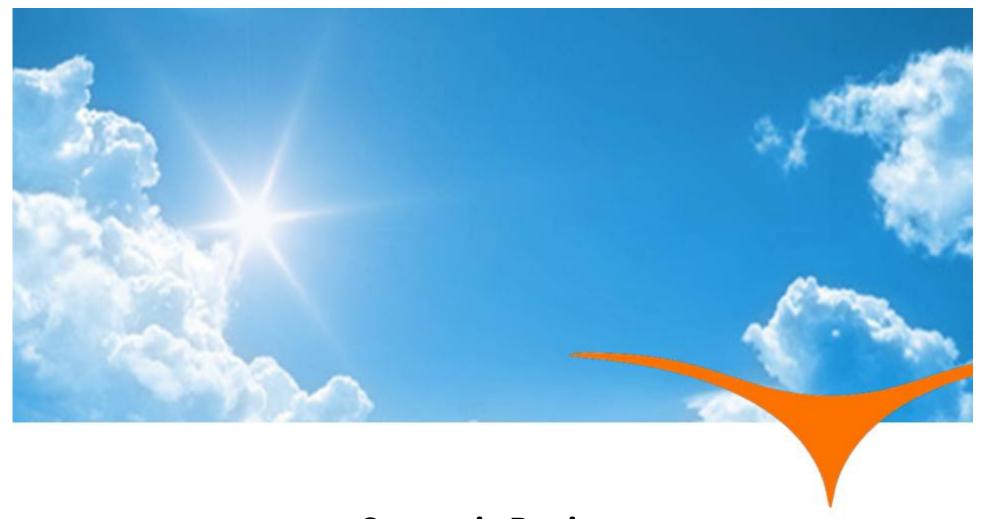


# **Construction Services in Myanmar & Singapore**

- Myanmar V-Pile Co Ltd holds the franchise of the "V-Pile" technology in Myanmar
  - Unique method utilises hydraulic pressure free from noise pollution and vibrations
- Myanmar Piling Co Ltd manufactures prefabricated and pre-cast concrete products i.e. concrete piles, columns, road-curves, bricks in Myanmar
- Subsidiary V-Pile (Singapore) Pte Ltd provides specialist micro piling, jack-in pile, jet-grouting, ground anchor and soil investigation services in Singapore
- Planned disposal of interest in Myanmar V-Pile Co
  Ltd and First Myanmar Construction Co Ltd in next
  quarter



V-Pile piling works in Singapore



**Strategic Review** 



# **Strategic Review**

- Undertook strategic review of the different businesses with objective of positioning the Group for future sustainable growth
- Timely in light of the forthcoming general elections in Myanmar
  - Opportunities in transport and agriculture will be major in event of economic policy liberalisation e.g. Dongfeng distributorship

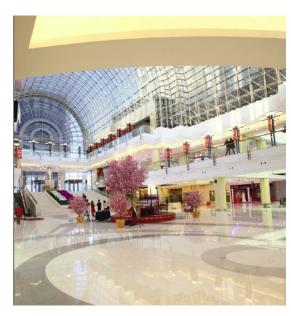


JC planting at Maw Tin Estate

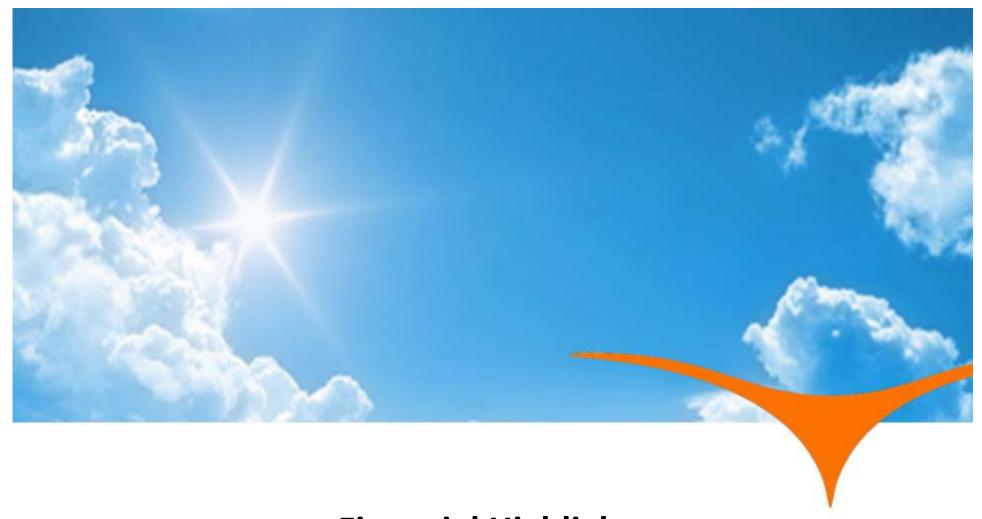
Formalise alliances with global agriculture companies for PRPL

# **Strategic Review**

- Emergence of various policy directives of China toward Myanmar
  - Pipeline from Bay of Bengal to Western China already under construction
- Real estate sector in China will continue to present attractive opportunities
- Review of different options to augment financial resources to undertake above



Grand Central International Lifestyle Centre

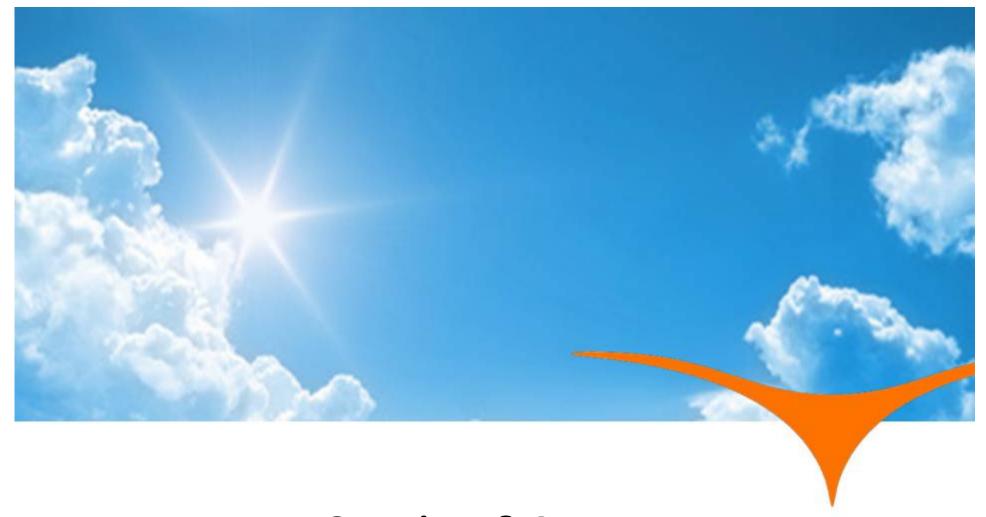


**Financial Highlights** 



# **Financial Highlights**

- Revenue increased 11.9% to S\$17.2 million
  - Increased revenue from sales of houses and land development rights in Myanmar
  - Revenue from construction related activities remained stable
- Profit after tax attributable to shareholders registered at \$\$0.52 million
- Healthy balance sheet with cash & balances of S\$2.8 million
  - Generated S\$4.1 million of cash from operations



**Questions & Answers** 

**Thank You** 

