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## YOMA STRATEGIC HOLDINGS LTD.

Listed on the Main Board of SGX, Yoma Strategic Holdings Ltd. is your gateway to Myanmar. Focusing on the four key sectors of Real Estate, Consumer, Automotive & Heavy Equipment and Financial Services, together with a portfolio of investments, Yoma Strategic Holdings Ltd. is involved in some of Myanmar's most important economic sectors, catering for the rapid growth in domestic consumption.

### CORE BUSINESSES



#### Real Estate Developments

Three large-scale property developments comprising two residential projects - StarCity and Pun Hlaing Estate - and a mixed-used development - Yoma Central and The Peninsula Yangon. Available land bank: >8 million sq. ft. as at Dec 2020.

#### Real Estate Services

Owns a portfolio of investment properties including Star Residence, a 150-unit apartment block, The Residence at Pun Hlaing, a 16-unit apartment block, The Campus, a four-storey office development and two international school campuses under the Dulwich College Yangon brand.

#### F&B Retail

Myanmar's largest restaurant operator and franchise partner of KFC, Little Sheep Hot Pot and Auntie Anne's. Also owns 65% stake in YKKO. Operate 45 KFC outlets, 42 YKKO outlets, 3 Auntie Anne's kiosks, and 1 Little Sheep Hotpot restaurant as at Dec 2020.



#### Bottling

19% interest in joint venture with Pernod Ricard, current portfolio includes the second largest whiskey brand in Myanmar and a wide distribution network across 32 locations.

#### Logistics

50% interest in KOSPA, a joint venture with Kokubu Group and SF Holding that offers third-party logistic services, and 15% interest in METRO Myanmar, a partnership with Metro Group,

offering a one-stop food distribution platform catering for food and beverage related businesses.



#### Heavy Equipment

Distributor for New Holland Agriculture, Case Agriculture, Maschio, CAM and Fieldking Implements, FPT Generators and JCB Construction Equipment in Myanmar. Operates 16 branches nationwide as at Dec 2020.

#### Passenger & Commercial Vehicles

Partners with several complimentary brands including Volkswagen, Mitsubishi Motors, Hino Motors, Bridgestone Tyres and Denso to cater to different segments of the vehicle market. Operates 10 showrooms in Yangon and Mandalay as at Dec 2020.

#### Wave Money

44% stake in Wave Money, the leading mobile financial services company in the country that has an extensive network of 68,000+ agents throughout Myanmar as at Dec 2020.



#### Fleet Leasing

Yoma Fleet is one of the largest vehicle rental and contract hire operators in Myanmar with a fleet size of 1,352 vehicles and third-party assets under management of US\$47 million as at Dec 2020.

### STRATEGIC INVESTMENTS



#### Renewable Energy

50% stake in a joint venture partnership with AC Energy to scale up Yoma Micro Power and participate in large utility scale renewable projects.



#### Yoma Micro Power

50% stake in a joint venture with Norfund and IFC to build distributed generation micropower plants and mini-grids to generate and distribute electricity to off-grid rural communities and telecommunications towers in Myanmar.



#### Memories Group

33% stake in Memories Group, the first tourism company in Myanmar to be listed on the Catalist board of the SGX. Memories Group operates five key hotels, two experiences brands and a destination management company.

### COMPANY SNAPSHOT (4 JUN 2021)

SGX Code	259
Stock Price (S\$)	0.14
Outstanding Shares (million)	2,237
Market Cap (S\$ million)	311

### SUBSTANTIAL SHAREHOLDERS (4 JUN 2021)

Mr. Serge Pun	28.1%
Ayala Corporation	14.9%

### INCOME STATEMENT

US\$ Million	12M-Sept2020	12M-Sept2019
Revenue	103.4	91.0
Gross Profit	33.1	45.3
Net Loss	(65.7)	(37.1)
Net Loss to Equity Holders	(60.5)	(36.9)

### BALANCE SHEET

US\$ Million	12M-Sept2020	12M-Sept2019
Total Assets	1,342.1	1,223.9
Total Liabilities	548.2	535.5
Shareholder's Equity	793.9	688.4
Net Asset (cents)	26.8	26.6

### AWARDS & ACCOLADES

Corporate Governance & Transparency Index, Top 5% of SGX Companies (2017-2020)

SGX Fast Track Companies selected companies since 2018

ASEAN Corporate Governance Scorecard, 2017  
 26<sup>th</sup> out of 100 SGX companies

Singapore Corporate Awards, 2016  
 Best Managed Board Award (Gold)

### OUR INTERNATIONAL PARTNERS

