

Listed on the Main Board of the Singapore Securities Exchange Trading Limited (SGX-ST) in 2006, Yoma Strategic Holdings Ltd. ("Yoma Strategic") is a leading conglomerate in Myanmar, operating in five core sectors: Real Estate (Yoma Land), Mobile Financial Services (Wave Money), Leasing, F&B (Yoma F&B), Motors (Yoma Motors), and Investments. With a significant operational footprint and a dedicated workforce of over 4,700 employees, Yoma Strategic is committed to building a better Myanmar for its people.



YOMA LAND



Yoma Land Development

Yoma Land has three large-scale projects in Yangon: two residential estates - StarCity and Pun Hlaing Estate and a mixed-use development - Yoma Central. In 2018, the company expanded its real estate portfolio with City Loft, a successful modern affordable housing project aimed at addressing the needs of the broader Myanmar community. In FY2024, Yoma Land achieved property sales and bookings exceeding US\$300 million.

Yoma Land Services

Yoma Land owns a portfolio of investment properties including residential and commercial properties in StarCity and Pun Hlaing Estate. It also has an in-house estate management team that provides comprehensive solutions in property management, including maintenance, leasing, and other operational services for its residents and tenants.

YOMA F&B



Yoma F&B is Myanmar's largest restaurant operator with 73 KFC and YKKO restaurants located across 11 cities. In March 2024, YKKO launched its franchise outlets. As of March 2024, the business had served over 12 million customers.

YOMA MOTORS



Heavy Equipment

The distributor for New Holland and Case Agriculture, Hino Trucks, and FPT Power Generation, operating from 13 branches, reconditioning centres, and a sub-dealer across Myanmar.

Passenger Vehicles

Partnering with brands such as Volkswagen, Ducati, and Mitsubishi Motors to serve various segments of the vehicle market, it provides dealership and servicing through showrooms in Yangon and Mandalay.

WAVE MONEY



Wave Money is a leading financial services platform with a vast network of over 59,000 agents across the country, covering 90% of the geographical area. It has a 75% market share in over-the-counter remittance services. As of 31 March 2024, its mobile app, WavePay, has 11.4 million active users and has onboarded 210,000 QR merchants.



LEASING



Yoma Fleet is one of the largest vehicle leases and rental operators in Myanmar, with 22 rental hubs across 5 cities and third-party assets under management totaling US\$40.2 million. The fleet comprises 1,129 vehicles, with an average utilisation rate of 80% as of March 2024.



AWARDS & ACCOLADES

Corporate Governance & Transparency Index, Top 5% of SGX Companies (2017-2022)	SGX Fast Track Companies selected companies since 2018	ASEAN Corporate Governance Scorecard, 2017 26 th out of 100 SGX companies
Singapore Corporate Awards, 2023 Best Investor Relations Award (Silver) under the small-cap company category	Singapore Corporate Awards, 2022 Best Annual Report Award (Silver) under the small-cap company category	Singapore Corporate Awards, 2016 Best Managed Board Award (Gold)

OUR INTERNATIONAL PARTNERS



STRATEGIC INVESTMENTS

KOSPA



A 50% interest in KOSPA Limited ("KOSPA"), a joint venture with Kokubu Group Corporation and S.F Express (Overseas) Limited. KOSPA provides a suite of services including warehousing, cross-border logistics, freight forwarding, and customs clearance.

MEMORIES GROUP



A 33.3% interest in Memories Group (2022) Pte. Limited, an integrated tourism platform in Myanmar that operates Awei Pila (a private island retreat) and Awei Metta (an urban hotel in Yangon), and offers unique experiences like Balloons Over Bagan,

F&B experiences, and event management. Its portfolio also includes The Governor's Residence, an iconic heritage hotel in downtown Yangon offering luxury dining and accommodation.

ONENEX



Atlas Digi Myanmar Limited ("OneNex"), a wholly owned subsidiary of the Group, supports the Group's digital initiatives by providing web and mobile application development, as well as website development services to both internal entities and external customers.

POCKET



Digital Loyalty Service Myanmar Limited ("Pocket"), a wholly owned subsidiary of the Group, partners with over 60 businesses to offer memberships, promotions, rewards, and games to enhance customer engagement. The platform has an estimated 650,000 registered users and 60,000 monthly active users.

SEAGRAM MM



A 15.8% interest in Seagram MM Holdings Pte. Ltd., which engages in the production, branding, marketing, import, and distribution of domestically produced spirits as well as Pernod Ricard's international spirits portfolio.

YOMA MICRO POWER



A 35% interest in Yoma Micro Power (S) Pte. Ltd., a joint venture with the International Finance Corporation and the Norwegian Investment Fund for Developing Countries. Yoma Micro Power builds micro-power plants and mini-grids to provide off-grid power to telecommunication towers and villages.

To date, Yoma Micro Power has constructed 600 off-grid and 5 grid-tied solar power plants and has connected 28 village mini-grids.

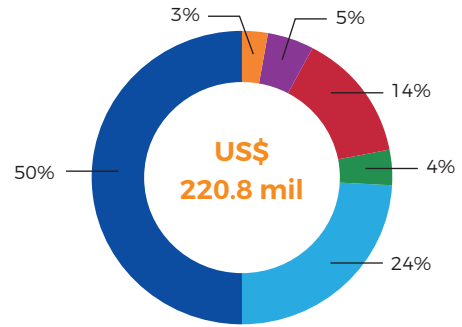
ELEVATOR



Yoma Elevator Company Limited, a wholly owned subsidiary of the Group, offers installation and maintenance services for residential and commercial elevators.

FINANCIAL INFORMATION

Revenue by Segments (as at 12M-Mar2024)



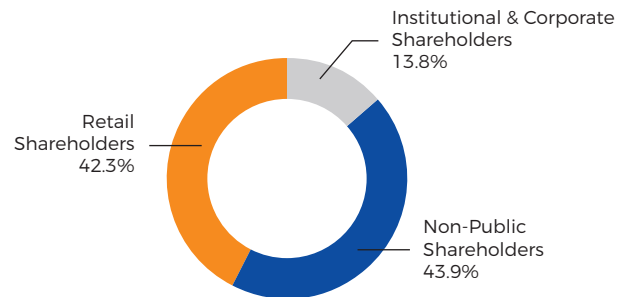
- Yoma Land Development
- Mobile Financial Services
- Leasing
- Yoma F&B
- Yoma Motors
- Investments

Consolidated Financial Highlights (as at 12M-Mar2024)

	12M-Mar22	12M-Mar23	12M-Mar24
Revenue	80.0	123.6	220.8
Core EBITDA	11.7	17.6	45.8
Net (loss)/profit	(12.1)	(63.3)	21.2
Operating Cash flow	14.0	11.3	104.5
Net Gearing Ratio	28.2%	18.6%	15.5%
Net Asset Value per Share (US\$Cent)	23.6	19.9	16.4

SHAREHOLDERS BY TYPE

(as at 12M-Mar2024)



Yoma Strategic is traded on the Singapore Stock Exchange under the symbol Z59.SI.

For more information visit the Investor Relations section on <https://yomastrategic.com>.

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