#### REPL::ANNUAL GENERAL MEETING::VOLUNTARY

#### **Issuer & Securities**

#### Issuer/ Manager

YOMA STRATEGIC HOLDINGS LTD.

#### Security

YOMA STRATEGIC HOLDINGS LTD - SG1T74931364 - Z59

#### **Announcement Details**

#### Announcement Title

**Annual General Meeting** 

#### Date &Time of Broadcast

31-Jul-2025 05:51:20

#### Status

Replacement

#### **Announcement Reference**

SG250716MEET7JBJ

#### Submitted By (Co./ Ind. Name)

Melvyn Pun

#### Designation

Chairman and Chief Executive Officer

#### Financial Year End

31/03/2025

#### **Event Narrative**

Narrative Type	Narrative Text	
Additional Text	Please refer to the following attachments:-  1. Notice of Annual General Meeting; 2. Proxy Form; and 3. Request Form.	
Additional Text	Please refer to the attachment in relation to the Company's responses to the questions submitted by shareholders in connection with the Annual General Meeting to be held on 31 July 2025.	

Additional Text	Please refer to the attached AGM presentation.
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#### **Event Dates**

Meeting Date and Time

31/07/2025 10:00:00

Response Deadline Date

28/07/2025 10:00:00

#### Event Venue(s)

#### Place

Venue(s)	Venue details
Meeting Venue	Sophia Cooke Ballroom, Level 2, YWCA Fort Canning, 6 Fort Canning Road, Singapore 179494

#### **Attachments**

YSH-Notice of AGM.pdf

YSH-Proxy Form.pdf

YSH-Request Form.pdf

YSH-Responses to questions to shareholders.pdf

YSH-AGM Presentation.pdf

Total size = 7980K MB

#### **Related Announcements**

**Related Announcements** 

<u>25/07/2025 17:26:00</u>

16/07/2025 06:23:25





# Leadership Transition and Board Renewal

Smooth leadership transition

Board renewal aligned with Group strategy

Board remains majority independent



# FY2025 Performance Overview

Strong revenue growth of 37.5% in MMK, driven by solid performance at Yoma Land and Yoma F&B

Local currency weakness impacted performance (MMK fell ~48%)

Core profitability stable, positive net profit sustained

REVENUE
US\$205.2
Million





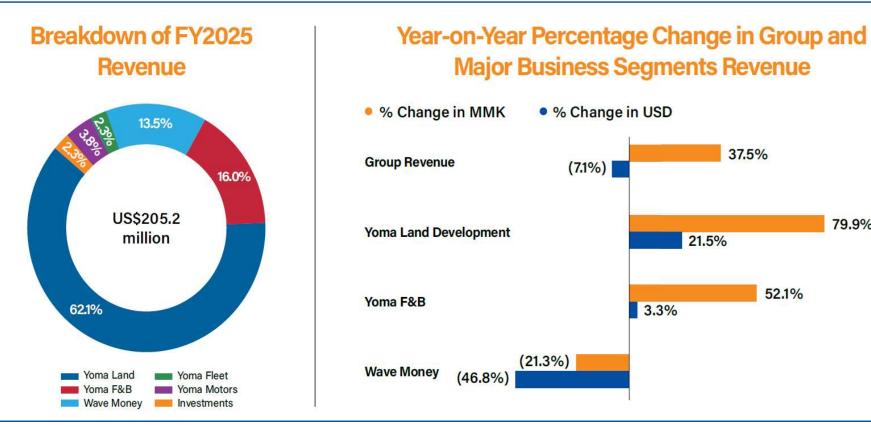




## **Key Business Segments**

## Real Estate, F&B and Mobile Financial Services contribute over 90% of revenue





## **Yoma Land Development:**

## **Strong Delivery and Sales Momentum**

## DELIVERED PROJECTS ON SCHEDULE

Over 500 homes delivered in FY2025.

## VISIBILITY ON REAL ESTATE DEVELOPMENT'S REVENUE

US\$92.5 million of unrecognised revenue as of 31 March 2025.

## RESPONSIVE TO MARKET DEMAND

Launched Sandakuu Gardens at Pun Hlaing Estate, with projected sales of US\$75 - 95 million.





### **Yoma Land Services:**

## **Growing Communities and Estate Value**

## INCREASING RESIDENT POPULATION

16.5% growth in resident populations at StarCity and Pun Hlaing Estate.

#### **SCALE-DRIVEN EFFICIENCY**

Larger estate footprint supports more efficient and integrated service delivery.

## SUSTAINED REVENUE MOMENTUM

Expanding communities underpin steady growth in estate services revenues.









### Yoma F&B:

## Record Performance, Growing Reach













### Yoma F&B:

## **Deepening Presence in Myanmar and Abroad**

## STRATEGIC BRAND COLLABORATION

Partnered with foodpanda, Coca-Cola, and WavePay to strengthen digital and delivery reach.

## CONTINUED EXPANSION IN MYANMAR

Targeting 3 to 4 new KFC and YKKO restaurant openings in Myanmar in FY2026.

#### **GROWING BEYOND MYANMAR**

Regional expansion of YKKO and YKKO-branded packaged food products for ASEAN distribution.









## **Wave Money:**

## **Driving Financial Inclusion**





MMK 34 trillion transfer volume

>10% of the nation's GDP



+61,000 agents

90% geographic coverage



>8 million active users\*

Larger mobile wallet and trust account balances



175,000 QR Merchants

MMQR launched February 2025

 $<sup>^*\</sup>mbox{Unique}$  users who perform transactions in the last 90 days.

## **Wave Money:**

# Growth Through Digital Adoption and Innovation

#### **Growth Opportunities**

• International remittance services in Thailand to serve the Myanmar diaspora.

#### **Rollout of MMQR**

Wave Money's interoperability and use cases.

#### **New Services Piloted:**

 WaveScore, our proprietary credit scoring engine, to introduce adjacent services.



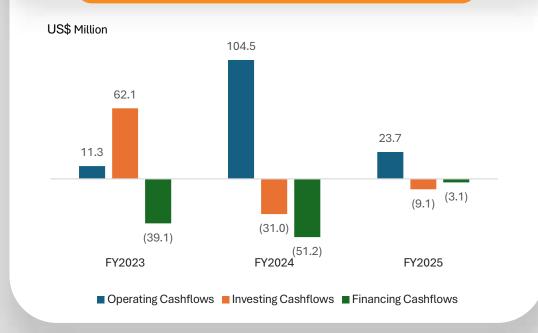


## Focus on a Strong Balance Sheet

#### **POSITIVE OPERATING CASH FLOWS**

- Primarily driven by strong performance at Yoma Land Development.
- Completion and delivery of real estate projects expected to support operating cashflow generation.

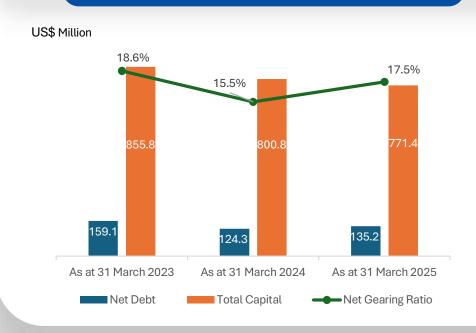
#### **CASH FLOWS**



#### PRUDENT NET DEBT AND NET GEARING

- Shifting towards MMK-denominated borrowings.
- Enhances flexibility to respond to emerging opportunities.

#### **NET DEBT AND NET GEARING RATIO**



- Minimal impact on the Group's operational and financial performance
- Temporary disruptions in Upper Myanmar at Yoma F&B and Wave Money
- Relief efforts supported by strong community support
- Selective development opportunities in affected cities

## Impact & Response of March Earthquake











## LOOKING AHEAD

## Macro Trends in Myanmar Shaping the Group's Businesses

Increasing Urban
 Concentration



 Continued Demand for Hard Assets



 Growing Digital Ecosystem



 Resilience in Local Consumption



Ongoing Human
 Capital Challenges







## THANK YOU

FOR YOUR ATTENTION